

Massachusetts Division of Insurance Annual Report  
Membership in Dental Insured Preferred Provider Plans by County  
as of December 31, 2005

	DENTAL Insured Preferred Provider Plan Members <sup>1</sup> By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	MA
		Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Members at	Total 2005
		End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	End of 2005	Members
1	Aetna Life Insurance Company	1,043	209	4,413	28	5,847	96	4,363	685	14,792	53	7,277	4,275	7,039	4,953	55,073
2	AIG Life Insurance Company	0	0	4	2	61	0	17	1	22	0	1	10	0	22	140
3	Altus Dental Insurance Company, Inc.	1,272	224	7,998	58	1,794	304	1,012	1,261	5,469	17	4,000	4,223	1,857	4,802	34,291
4	Ameritas Life Insurance Corp. <sup>2</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5	Blue Cross and Blue Shield of Massachusetts, Inc.	118	219	627	0	949	5	236	70	2,495	45	709	582	473	1,861	8,389
6	Connecticut General Life Insurance Company	95	15	404	3	408	16	156	34	1,515	0	704	451	449	1,808	6,058
7	Dental Service of Massachusetts, Inc. <sup>3</sup>	2,792	1,221	11,885	29	12,792	2,044	2,699	4,102	36,737	18	22,149	15,633	18,630	10,779	141,510
9	Genworth Life and Health Insurance Company <sup>4</sup>	0	0	0	0	0	0	0	0	556	0	309	200	355	84	1,504
10	(The) Guardian Life Insurance Company of America	1,420	5,195	6,665	20	14,780	1,676	9,529	3,274	47,077	0	18,974	7,130	22,001	17,683	155,424
11	Metropolitan Life Insurance Company	1,768	858	4,832	15	10,941	1,857	3,799	4,890	26,270	3	11,336	6,274	5,688	10,321	88,852
12	Mutual of Omaha Insurance Company <sup>5</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13	Principal Life Insurance Company	734	145	622	0	2,808	18	1,765	22	6,977	0	3,095	658	3,785	2,889	23,518
14	Reliance Standard Life Insurance Company <sup>6</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15	ReliaStar Life Insurance Company <sup>7</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16	Standard Insurance Company <sup>8</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17	UniCARE Life and Health Insurance Company	10	0	8	4	78	2	23	8	160	0	69	50	44	55	511
8	Union Security Insurance Company <sup>9</sup>	429	0	437	153	2,102	0	814	28	3,989	0	2,936	572	1,596	1,301	14,357
18	United Concordia Insurance Company <sup>10</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19	United HealthCare Insurance Company	48	13	1,274	0	69	17	273	84	366	1	244	258	60	471	3,178
20	United of Omaha Life Insurance Company <sup>11</sup>	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	<b>Total Members</b>	9,729	8,099	39,169	312	52,629	6,035	24,686	14,459	146,425	137	71,803	40,316	61,977	57,029	532,805
	<b>2005 Massachusetts Population <sup>12</sup></b>	226,514	131,868	546,331	15,592	738,301	72,334	461,591	153,339	1,459,011	10,168	653,595	492,409	654,428	783,262	6,398,743
	<b>2005 Market Penetration Rate <sup>13</sup></b>	4.30%	6.14%	7.17%	2.00%	7.13%	8.34%	5.35%	9.43%	10.04%	1.35%	10.99%	8.19%	9.47%	7.28%	8.33%

<sup>1</sup> Information reported by carriers offering a DENTAL insured preferred provider plan, based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.1," which instructs carriers to exclude members for whom the carrier did not bear any financial risk.

<sup>2</sup> Ameritas Life Insurance Corporation reported zero insured members as of December 31, 2005.

<sup>3</sup> Doing business as Delta Dental Plan of Massachusetts.

<sup>4</sup> Effective March 24, 2006, GE Group Life Assurance Company changed its name to Genworth Life and Health Insurance Company.

<sup>5</sup> Mutual of Omaha Insurance Company reported zero insured members as of December 31, 2005.

<sup>6</sup> Reliance Standard Life Insurance Company reported zero insured members as of December 31, 2005.

<sup>7</sup> ReliaStar Life Insurance Company reported zero insured members as of December 31, 2005.

<sup>8</sup> Standard Insurance Company reported zero insured members as of December 31, 2005.

<sup>9</sup> Effective September 6, 2005, Fortis Benefits Insurance Company changed its name to Union Security Insurance Company.

<sup>10</sup> United Concordia Insurance Company reported zero insured members as of December 31, 2005.

<sup>11</sup> United of Omaha Life Insurance Company reported zero insured members as of December 31, 2005.

<sup>12</sup> 2005 Population Source: Table 1: Annual Estimates of Population Change for Counties of Massachusetts: April 1, 2000 to July 1, 2005 (CO-EST2005-01-25). Source: Population Division, U.S. Census Bureau. Release Date: March 16, 2006.

<sup>13</sup> Total DENTAL insured preferred provider plan members in each county divided by the 2005 population in each county.